

tba network meets deepdoo.digital

2 May 2019



At the invitation of **Martin Zingerle**, CEO and Founder of [deepdoo.digital](#), the members of tba network visited his new offices in Vahrn (Italy) for an exciting pitch session.

All four of the startups that presented their businesses were either co-founded by members of tba network or are being followed very closely by one of our Business Angels; thus, it was particularly interesting for them to obtain the group's feedback.

Gert Gremes, co-founder of tba network introduced [Kyto](#) as an investment opportunity to the audience. Kyto's strategy is to develop a specialized vehicle for early stage technology and life science companies and is based in the Silicon Valley. Gert is an early investor in the company, which is now looking to raise a Series B funding.

Next, **Martin Schweitzer**, CFO of Südtiroler Volksbank, convinced his fellow tba network members of the great taste of [BlakStoc](#), a craft cider created from wild orchard apple juice – delicious! Martin is one of the co-founders of the company, which has already won a series of awards.

Florian Kasslatter, Board Member of Markas, then took the stage. Together with Alberto Menapace, he co-founded [ByWay](#), a software solution to digitize the inventory management of small and medium-sized gastronomy businesses.

For the same segment, Hannes Lösch presented his startup [Limendo](#). **Erich Falkensteiner**, member of tba network, is a great supporter and mentor of Limendo, which has created a solution for digital menus, that encompasses the whole value chain from ordering, to cross-selling and final payment.

All presenters were met with great interest and enthusiasm from the rest of the group and the discussions around the various business models continued throughout the evening.

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Some impressions...



Gert Gremes - Kyto



Florian Kasslatter - ByWay



Hannes Lösch - Limendo



Martin Schweitzer - BlakStoc



From left to right: Erich Falkensteiner and Andreas Arquin (Falkensteiner Ventures), Arnos Sader and Thomas Plankl (Hypo Tirol Bank), Harald Oberrauch (tba), Ingrid Silgner (Falkensteiner Ventures), Werner Amort (Prinoth), Patrick Danielsson (Technoalpin); Joachim Pfeifer (Alpin), Alberto Menapace (ByWay), Kurt Kofler (tba)



From left to right: Martin Schweitzer (Südtiroler Volksbank), Simon Thun (Thun), Gert Gremes (Gremes Holding), Alex Pichler (Delmo), Martin Zingerle (deepdoo.digital)